

TUITION AND COURSE FEES

■ MBA Program

MBA	General Management 10 Modules in 19 Lectures (from Fri-Sun, once per month) incl. Master Thesis and examination fees	11.900 Euro (+ VAT)
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■ Single modules and certificate courses

*Participation in individual modules of the MBA program (each 1-3 days)
as a certificate course (possibly with credit options for the MBA program)*

MBA 01	Accounting and Controlling		
	Accounting	3 Days	550 Euro (+ VAT)
	Controlling	3 Days	550 Euro (+ VAT)
MBA 02	Marketing		
	Marketing I	3 Days	550 Euro (+ VAT)
	Marketing II	3 Days	550 Euro (+ VAT)
MBA 03	Corporate Finance and Risk Management		
	Corporate Finance	3 Days	550 Euro (+ VAT)
	Risk Management	3 Days	550 Euro (+ VAT)
MBA 04	Production and Logistics		
	Production	3 Days	550 Euro (+ VAT)
	Logistics	3 Days	550 Euro (+ VAT)
MBA 05	Management Information Systems and IT-Management		
	MIS	2 Days	400 Euro (+ VAT)
	IT-Management	2 Days	400 Euro (+ VAT)
MBA 06	Managerial Economics		
	Managerial Micro-Economics	3 Days	550 Euro (+ VAT)
	International Economics	3 Days	550 Euro (+ VAT)
MBA 07	International Taxation and Law		
	International Taxation	3 Days	550 Euro (+ VAT)
	Law	3 Days	550 Euro (+ VAT)
MBA 08	Organisational Leadership		
	Strategic Management and Human Resources	3 Days	550 Euro (+ VAT)
	Ethical Behaviour	3 Days	550 Euro (+ VAT)
	Intercultural Training	2 Days	400 Euro (+ VAT)
	Process Management	3 Days	550 Euro (+ VAT)
MBA 09	Interpersonal Competence	4 Days	700 Euro (+ VAT)
MBA 10	Research Methods	1 Day	200 Euro (+ VAT)



International Programs

Stay abroad and international excursions, e.g. on the subjects of International Management, International Law, Entrepreneurship, Intercultural Management

International I	China; USA; Russia; Dubai Contents depending on the program (excl. flight, accommodation and meals)	about 10 Days	from 1.500 Euro (+ VAT)
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Double-Degree Programs

International II MBA Double-Degree SMBS1	University of Salzburg Business School		
	Project and Process Management		
	Project Management, <i>Marburg, Germany</i>	10 Days	
	Process Management, <i>St. Gallen, Switzerland</i>	8 Days	
	International Finance and Project Management, <i>London, UK or alt. Salzburg, Austria</i>	8 Days	
	(excl. travel and accommodation)		8.000 Euro (+ VAT)

The tuition fee for the regular MBA program at the University of Salzburg Business School with a specialization in project and process management is 25,000 euros

International II MBA Double-Degree SMBS2	University of Salzburg Business School		
	International Management		
	Doing Business in Russia, <i>Moscow, Russia</i>	6 Days	
	International Finance, <i>London, UK</i>	6 Days	
	Entrepreneurship and Doing Business in the <i>USA, Washington, USA</i>	10 Days	
	Doing Business in China and Doing Business in the ASEAN countries, <i>Asia</i>	12 Days	
	(excl. travel and accommodation)		9.000 Euro (+ VAT)

The tuition fee for the regular MBA program at the University of Salzburg Business School with a specialization in International Management is 27,000 euros